



October 30, 2017

To: Valued Ibis Specialized Vehicles Customer
From: Vince Nardy, President and Chief Executive Officer

Greetings,

It has been 8 months since we announced the acquisition of Ibis Tek (the “Company”) and I wanted to personally update you on the continued success at the Company. With the addition of key management hires working side-by-side with the experience of the current management and the direction of an experienced Board of Directors, the Company continues to grow and remain a strong, competitive force in the industry. We have experienced increased order bookings and they are at the highest level in recent years.

I am especially proud of our Ibis Specialized Vehicles (“ISV”) team. The team has continued to provide the highest level of service and quality for our customers. In recent days, you may have come across (in circulation around the Greater Pittsburgh area) some false reports that ISV was closing. While we do not know the source of these false report, I can assure you that Ibis Tek and especially the ISV team, remain ***open for business*** and ***committed*** to all of our past, current and new customers.

ISV continues to up-fit emergency service vehicles on-site at our 912 Pittsburgh Road campus and we strive to be the innovator our customer expect. Our business remains strong and we are planning to expand our operations and capabilities. I know from personal experience that through the ISV teams’ premier workmanship and service, we strive to provide the quality products which protect those who protect the public.

If you have any questions or concerns please reach out to any of our team members:

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Sincerely,

Vince Nardy